

DIASORIN REVISES ITS GUIDANCE UPWARDS FOR 2019 AS A CONSEQUENCE OF THE COMPLETION OF THE ACQUISITION OF ELISA IMMUNODIAGNOSTIC BUSINESS PORTFOLIO AND ASSOCIATED ASSETS FROM SIEMENS

Saluggia (Italy), September 29, 2017 - DiaSorin S.p.A. (FTSE Italia Mid Cap: DIA) announces the revision of its previous guidance for 2019, in view of the change in scope of consolidation following the completion of the acquisition announced today from Siemens Healthcare GmbH and affiliated companies (“Siemens Healthineers”) of its micro-titre based ELISA immunodiagnostic business portfolio and related tangible and intangible assets.

The new DiaSorin’s guidance for 2019, exposed at 2016 constant exchange rates, substitutes the previous guidance for the same period already released during the last Investor Day on June 26, 2017.

€/mln	2016A	2019E	2019E new	CAGR (*)	CAGR (*) new
REVENUES	569	~ 735	~ 775	~ +9%	~ +11%
CLIA TESTS	396	~ 500	~ 515	~ +8%	~ +9%
ELISA TESTS	77	~ 70	~ 92	~ -3%	~ +6%
MOLECULAR KITS & REAGENTS	32	~ 87	~ 87	~ +40%	~ +18% (**)
INSTRUMENTS & OTHERS	65	~ 78	~ 82	~ +6%	~ +8%
EBITDA	217	280-285	295-300	~ +9%	~ +11%
EBITDA MARGIN	38.2%	~ 38.5%	~ 38.5%		
TAX RATE	33.0%	~ 30%	~ 30%		
NET RESULT	113	155-160	160-165	~ +12%	~ +13%
NET RESULT ON SALES	19.8%	~ 21.5%	~ 21.0%		
CUMULATIVE FCF		~ 445-455	~ 465-475		

(*) Different scope of consolidation; Focus business acquisition completed in May 2016

(**) Managerial outlook: includes Focus Molecular Sales for Full Year 2016; Growth over FY2016

€/US\$ exchange rate = 1.1

About DiaSorin

Headquartered in Italy and listed in the FTSE Italia Mid Cap Index, DiaSorin is a global leader in the In Vitro Diagnostics (IVD) field. For over 40 years the Company has been developing, producing and marketing reagent kits for IVD worldwide. Through constant investments in research and development, and using its own distinctive expertise in the field of immunodiagnostics to deliver a high level of innovation, DiaSorin offers today the broadest range of specialty tests available in the immunodiagnostics market and new tests in the molecular diagnostics markets, which identify DiaSorin Group as the IVD “diagnostics specialist”. For more information, please visit www.diasorin.com

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