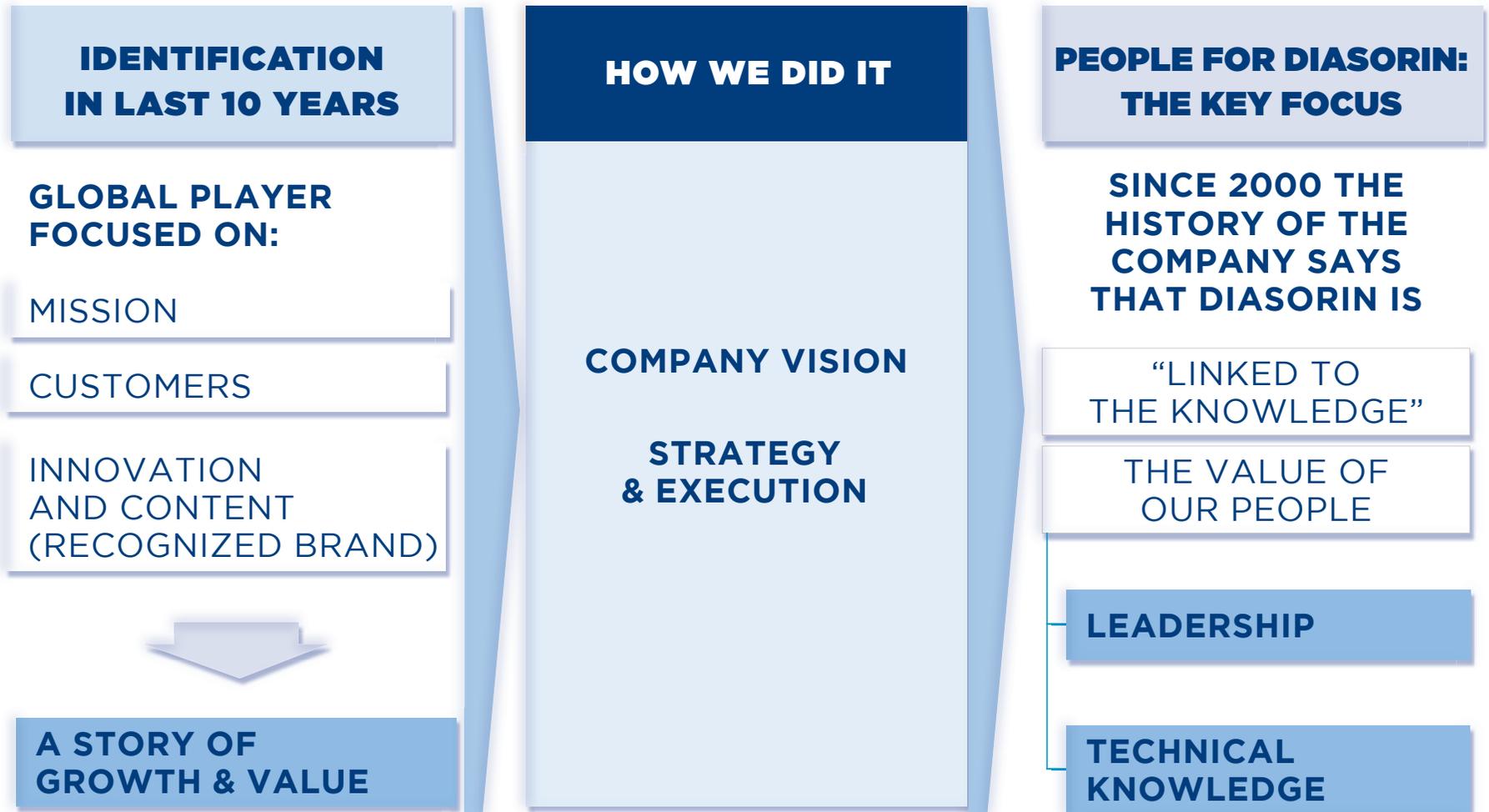

HUMAN CAPITAL

Stefano Ronchi Senior Corporate VP Human Resources

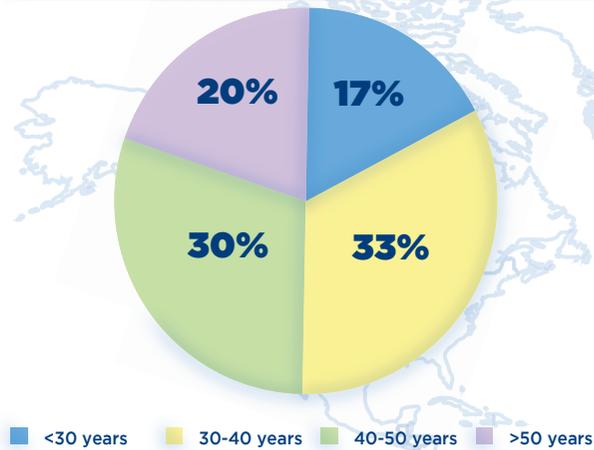
DIASORIN IDENTIFICATION



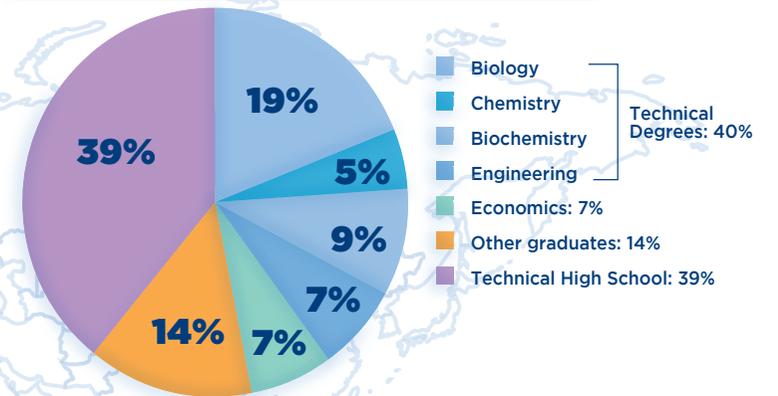
RESULTS CAN BE ACHIEVED WITH FULL COMMITMENT OF OUR PEOPLE TO COMPANY AND CUSTOMERS

DIASORIN PEOPLE MAP

AGE



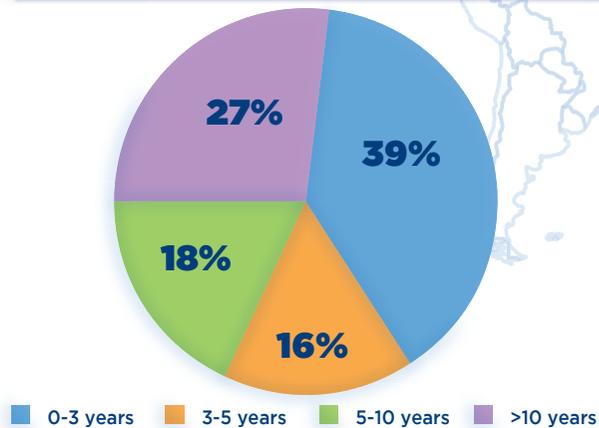
EDUCATION



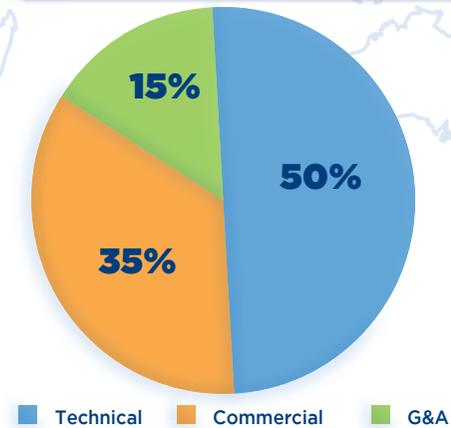
WORLDWIDE EMPLOYEES
2007-2010

+56%

SERVICE IN DIASORIN



POSITIONS



WORLDWIDE EMPLOYEES' GROWTH LINKED TO THE FAST GROWING EXPANSION OF THE BUSINESS

INVESTMENT IN HUMAN CAPITAL

NUMBERS ON 2007-2010 LEADERSHIP

“TOP 20” MANAGEMENT POSITIONS:

35%

MANAGERS PROMOTED

45%

NEW MANAGERS

43 NEW ENTRIES IN 20 DIFFERENT COUNTRIES
AS “KEY MANAGERS”

MARKET PROVENANCE:

DIAGNOSTIC MARKET
FOR
BUSINESS & MANAGERIAL ROLES

BIGGER INTERNATIONAL CORPORATIONS
FOR
CORPORATE & CROSS FUNCTIONAL ROLES

INVESTMENT ON OUR TALENTS

ACCOUNTABILITY OF THE TOP MANAGEMENT
IN MANAGING THE “KEY-PEOPLE” THROUGH:

CAREER DEVELOPMENT
INTERNATIONAL MOBILITY
RETENTION PLANS

COMPENSATION REWARDING RESULTS

DIASORIN MANAGEMENT STYLE

SELF-CRITICISM/INSURANCE OF STRENGTHS

COMPETENCE

ENERGY

PASSION

IMPLEMENTATION /ACTION

DEDICATION

PRAGMATISM

IDENTIFICATION WITH THE COMPANY

ABILITY TO TAKE DECISIONS

ATTENTION TO DETAILS

DIASORIN LEADERSHIP: 2012-2015 MODEL

REFLECTS VALUES AND TRAITS OF A TRUSTWORTHY MANAGEMENT

DEFINES A COMMON LANGUAGE ON THE WAY "TO BE A LEADER"

INCREASES EXCELLENCE MANAGEMENT GOING FORWARD



**WE IDENTIFY OURSELVES
IN THESE VALUES**

**THE MARKET CAN MATERIALLY
VALUE US ON THESE TRAITS**

DIASORIN: RIDING A NEW BUSINESS WAVE

DIASORIN LEADERSHIP MODEL, A WELL-BALANCED MIX OF ENTREPRENEURIAL SPIRIT AND MANAGERIAL SKILLS

