

# 9.

## Key Takeaway Messages

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<sup>1</sup> EBIT is defined as the “Operating Result” net of interests and taxes – <sup>2</sup> EBITDA is defined as the “Operating Result”, gross of amortization and depreciation of intangible and tangible assets. EBITDA is a measure used by the Company to monitor and evaluate the Group's operating performance and is not defined as an accounting measure in IFRS and therefore shall not be considered an alternative measure for assessing the Group's operating result performance. - <sup>3</sup> Adjusted EBITDA is defined as Adjusted EBITDA, excluding extraordinary costs and expenses incurred in the Luminex transaction announced on April 11, 2021 - <sup>4</sup> The Net Financial Position is defined as the algebraic sum (positive balance sheet assets and negative balance sheet liabilities) of cash and cash equivalents and other current financial assets, minus current financial liabilities and non-current financial liabilities. - <sup>5</sup> Free Cash Flow is defined as the set of means available to the Company and is equal to cash flows deriving from operating activities net of interest received or paid, and net of investments and divestments of fixed assets.

# Key Takeaway Messages

- 1 We are in a much better shape now than before Luminex acquisition and the pandemic: stronger technological and geographical positioning and enhanced growth opportunities
- 2 Luminex integration has been completed
- 3 Launching 3 new platforms and 10 new products
- 4 3 legs: resilience, better growth opportunities and derisking
- 5 Focus on innovation: investments in new opportunities to be delivered throughout the timeframe of the plan
- 6 Strategic imperative: increasing the critical mass in the U.S. (biggest IVD market in the world and the only one that rewards innovation)
- 7 Capital allocation



# Diasorin

**Investor Day 2023**  
December 15, 2023

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