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Licensed Technologies



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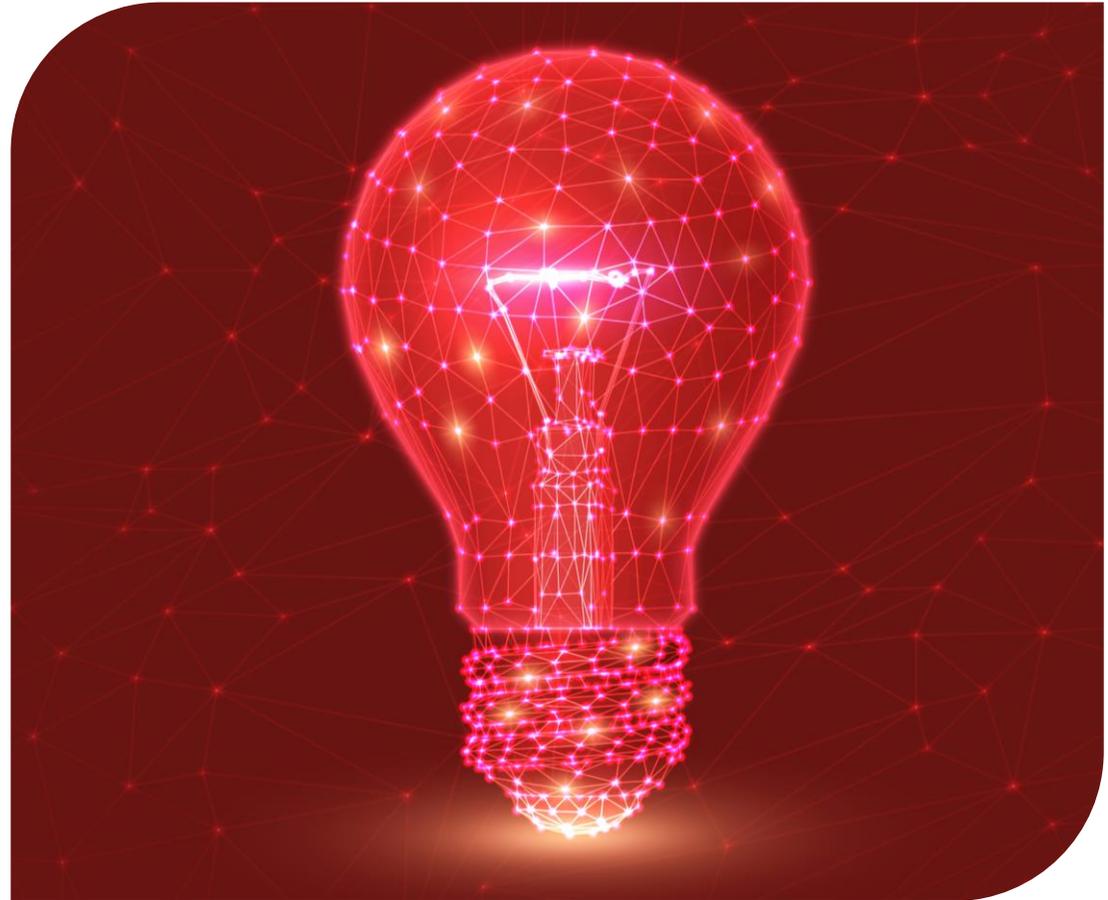
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¹ EBIT is defined as the “Operating Result” net of interests and taxes – ² EBITDA is defined as the “Operating Result”, gross of amortization and depreciation of intangible and tangible assets. EBITDA is a measure used by the Company to monitor and evaluate the Group's operating performance and is not defined as an accounting measure in IFRS and therefore shall not be considered an alternative measure for assessing the Group's operating result performance. - ³ Adjusted EBITDA is defined as Adjusted EBITDA, excluding extraordinary costs and expenses incurred in the Luminex transaction announced on April 11, 2021 - ⁴ The Net Financial Position is defined as the algebraic sum (positive balance sheet assets and negative balance sheet liabilities) of cash and cash equivalents and other current financial assets, minus current financial liabilities and non-current financial liabilities. - ⁵ Free Cash Flow is defined as the set of means available to the Company and is equal to cash flows deriving from operating activities net of interest received or paid, and net of investments and divestments of fixed assets.

**We enable
Innovation**



Licensed Technologies: The LTG Business Model





The next dimension in Multiplexing

- Trusted xMAP® technology, with an innovative twist
- Adding a second reporter channel allows researchers to maximize their data without sacrificing the number of samples that can be processed at once
- Measuring multiple parameters across hundreds of beads in every read
- Dual reporter content to be released in 2024

Growth platform for LTG Business

- Launched in 2021 to the research and pharma markets for high multiplex applications
- Based on core xMAP® technology, modernized to meet the current market
- Up to 500 bead regions to drive multiplexing

No other multiplex platform combines low- and high-plex capabilities, quick time to reliable results, and the ability to acquire data for two parameters per analyte simultaneously



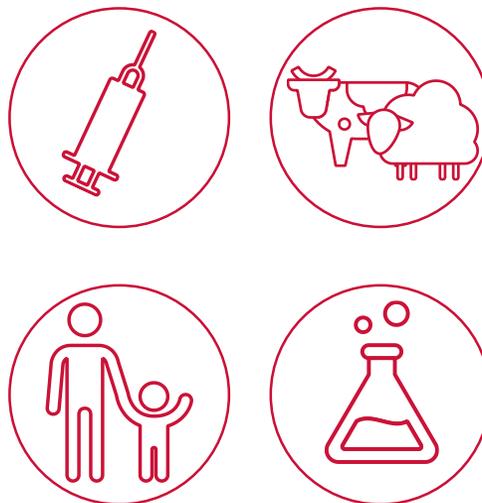
Licensed Technologies: Quality Assay Performance That Is Dependable



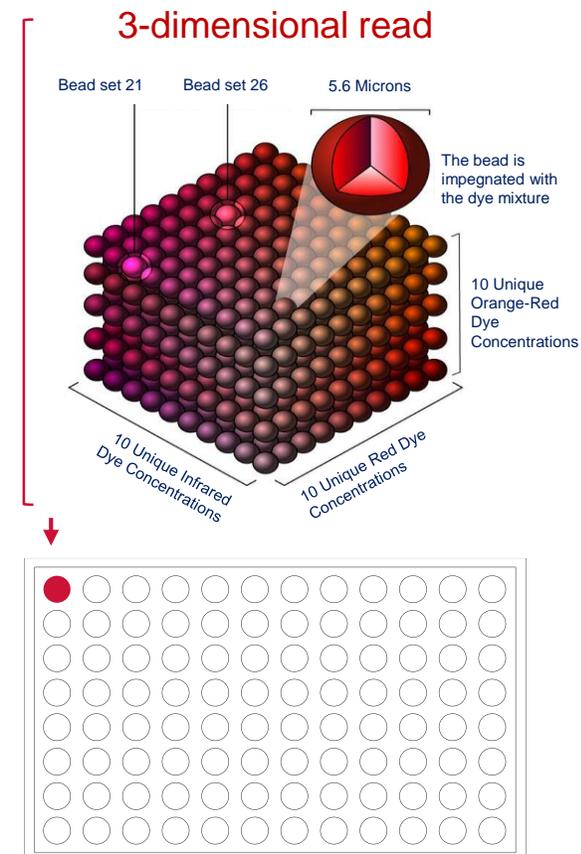
Expertise & reproducibility

Since its establishment, Luminex has made **trillions** of microspheres

Versatility



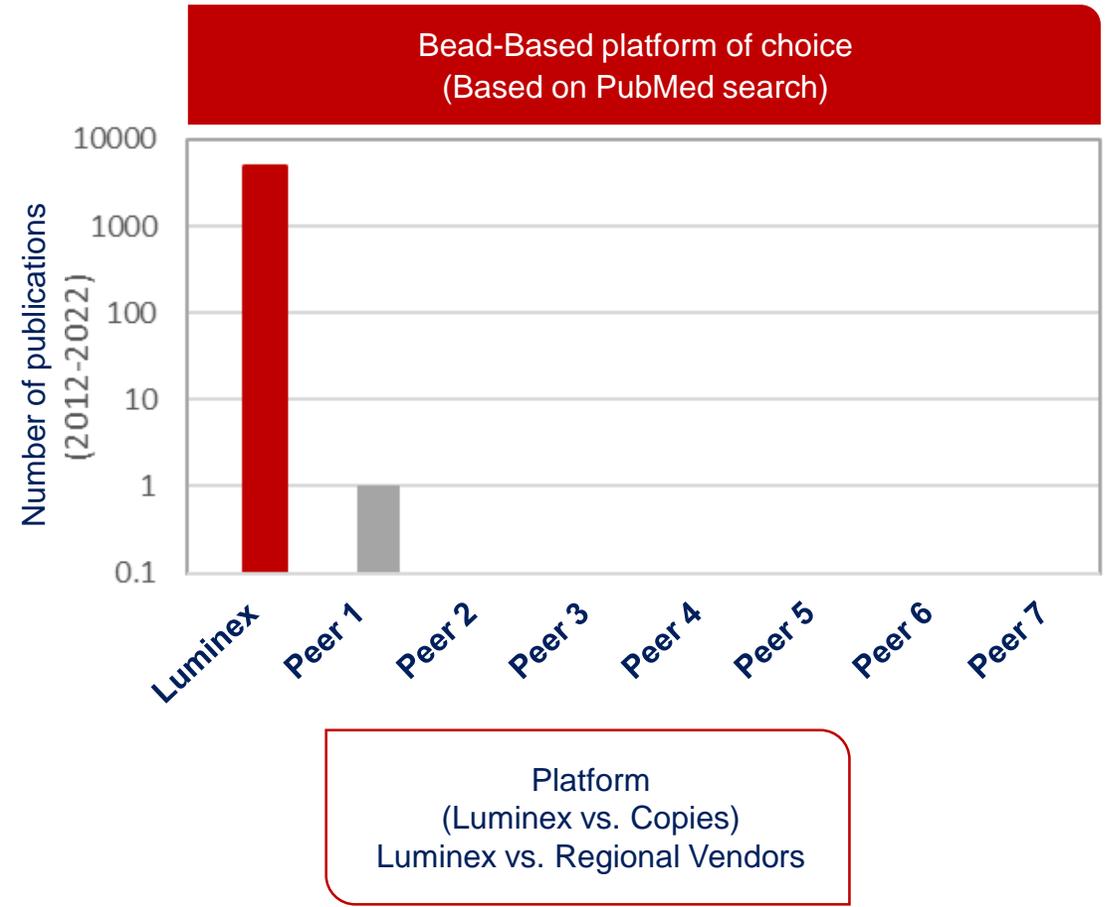
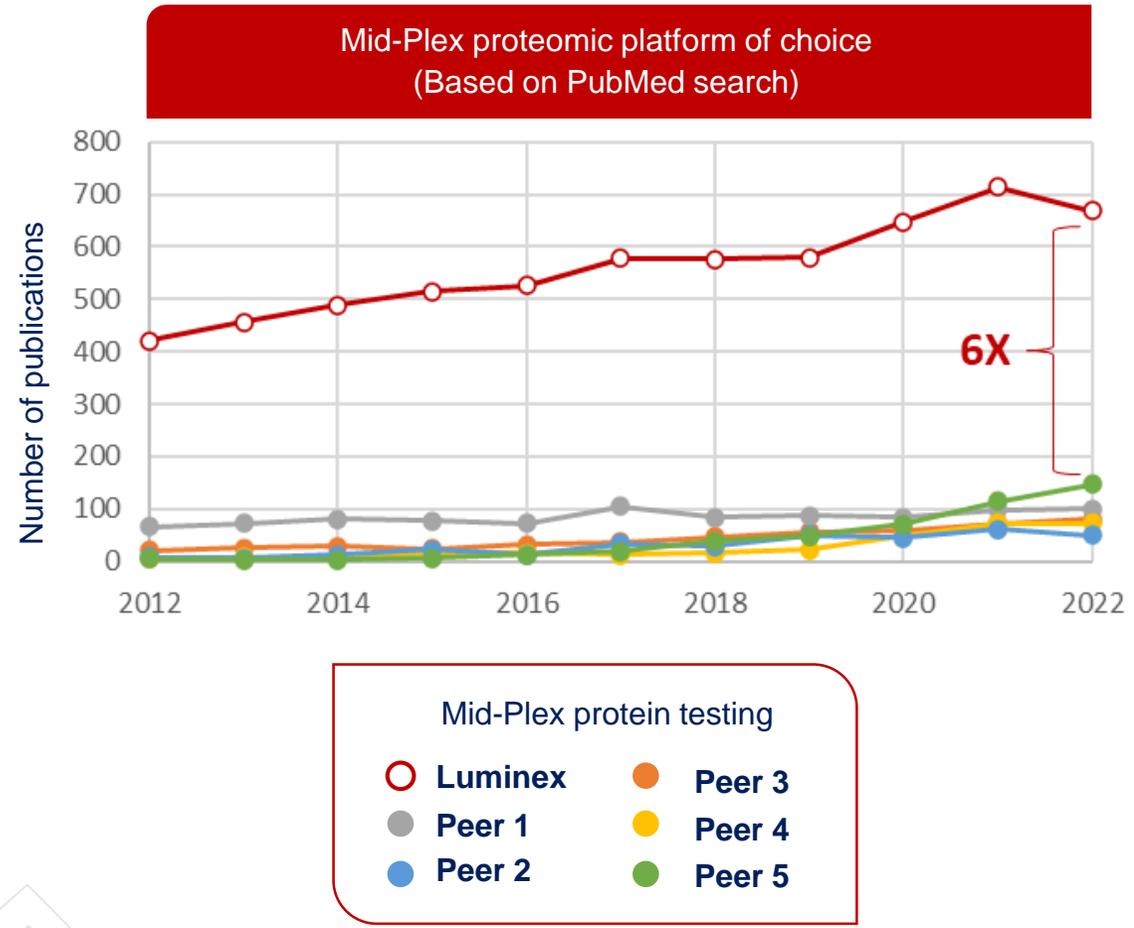
Hundreds of targets per test





Comparative Publications – Market Penetration

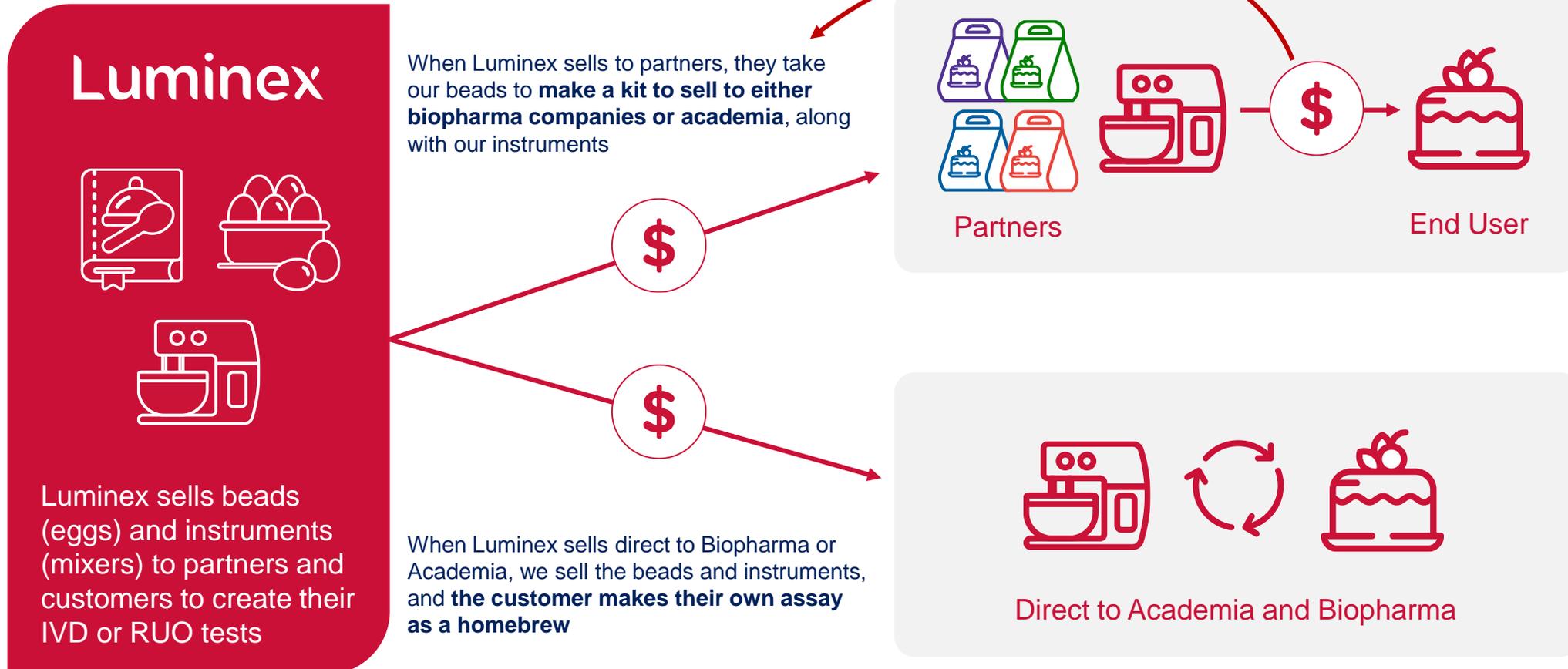
xMAP® is the multiplex proteomic technology of choice by researchers across the globe



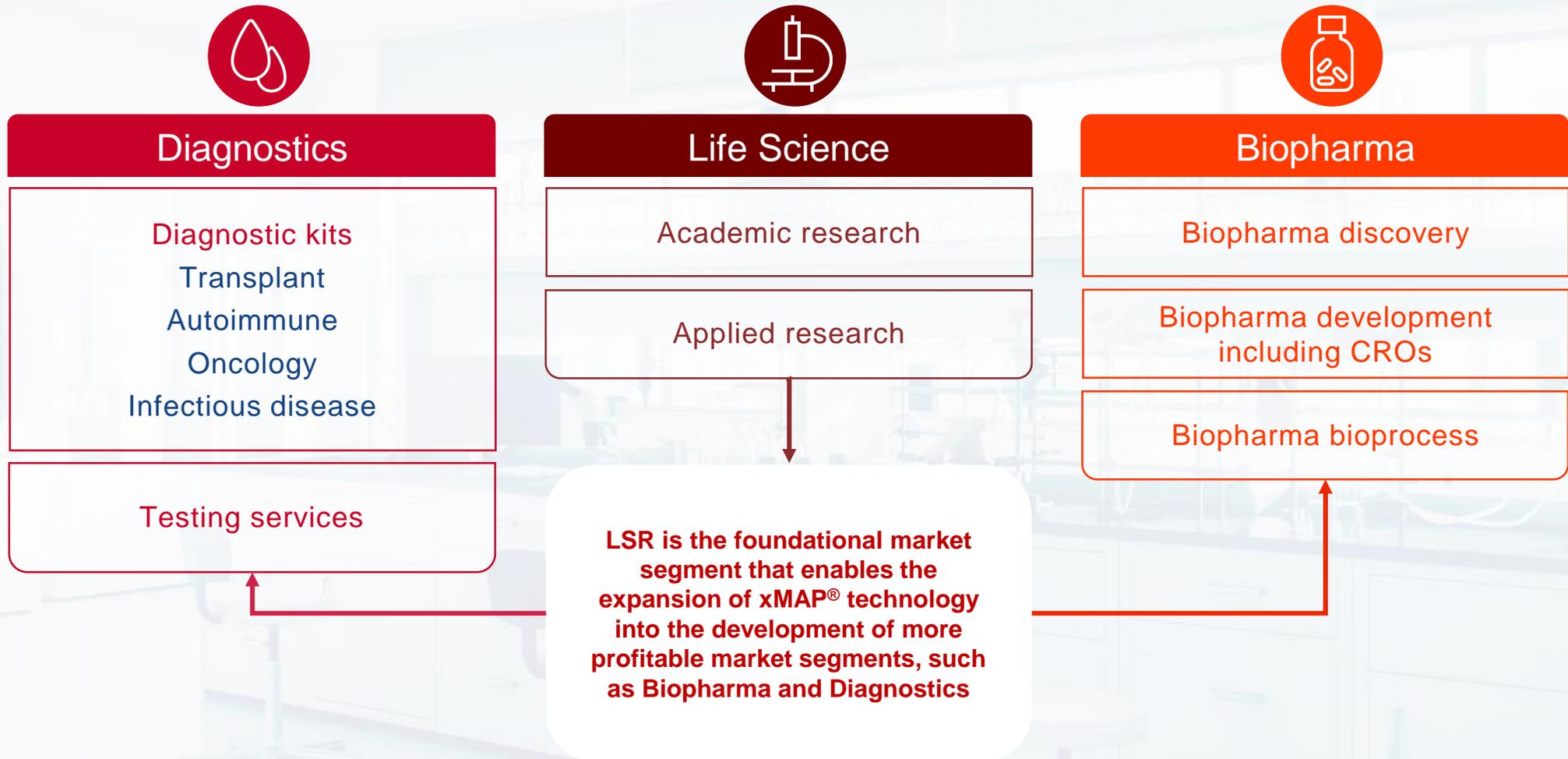
Detailed database of Luminex peer reviewed publications catalogs over 70,000 since Luminex's inception

We Enable Innovation Through Technology

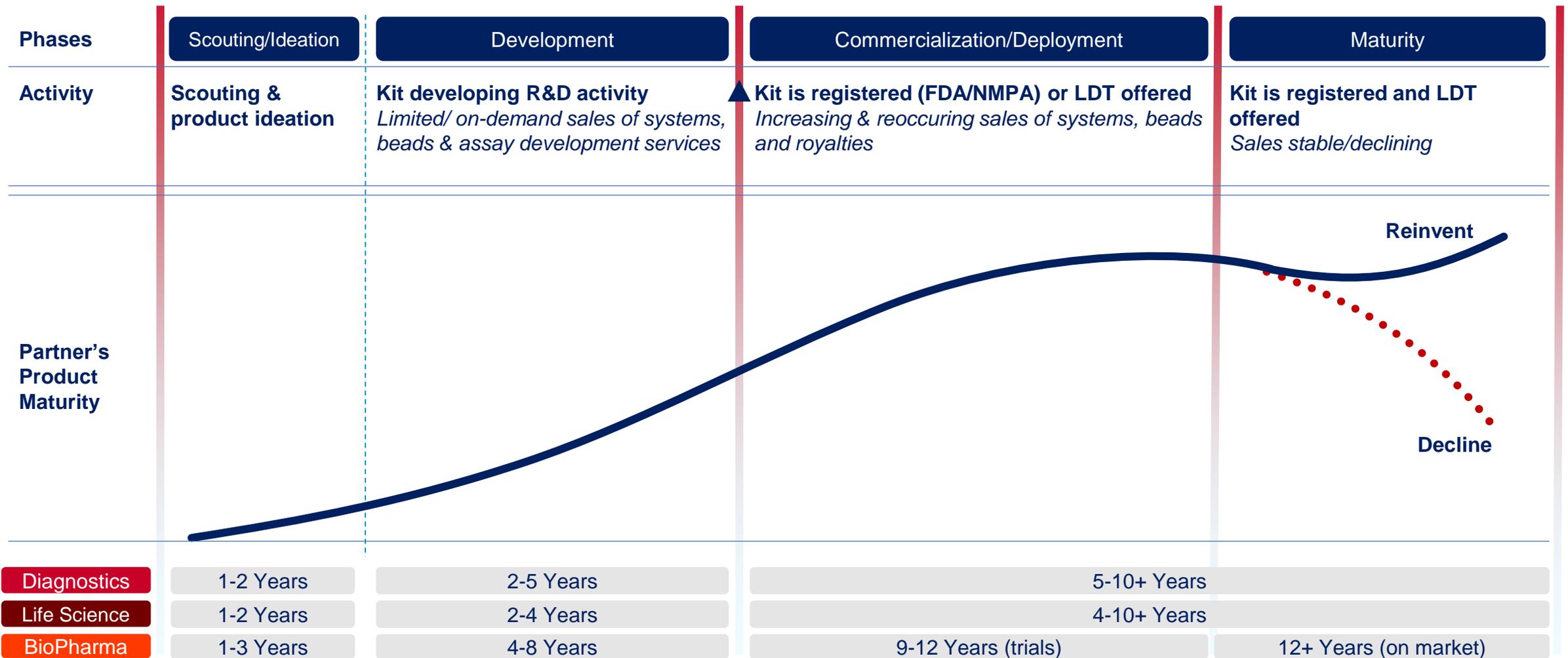
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Licensed Technologies: Markets Served



Licensed Technologies: Partner Lifecycle



Licensed Technologies: Partner Lifecycle

Phases	Scouting/Ideation	Development	Commercialization/Deployment	Maturity
Activity	Scouting & product ideation	Kit developing R&D activity <i>Limited/ on-demand sales of systems, beads & assay development services</i>	▲ Kit is registered (FDA/NMPA) or LDT offered <i>Increasing & reoccurring sales of systems, beads and royalties</i>	Kit is registered and LDT offered <i>Sales stable/declining</i>
Partner's Product Maturity	7 partners	6 partners	24 partners	14 partners
		4 partners	9 partners	10 partners
	3 customers	8 customers	1 customer in trials	3 customers on market
Diagnostics	1-2 Years	2-5 Years	5-10+ Years	
Life Science	1-2 Years	2-4 Years	4-10+ Years	
BioPharma	1-3 Years	4-8 Years	9-12 Years (trials)	12+ Years (on market)

Multiomics - The Next Frontier In Medicine

Genomics

Study the complete set of genes in an organism for a holistic perspective.

Proteomics

Explore the entire complement of proteins in a biological system, uncovering valuable insights into their functions and interactions.

Metabolomics

Analyze small molecules produced by metabolic processes, providing a snapshot of the dynamic state of the organism.

Transcriptomics

Investigate the expression and regulation of genes for a deeper understanding of cellular processes.

All tied together with AI



Comprehensive analysis from multiple dimensions to determine the exact mechanism of disease, driving more cost-effective, personalized healthcare



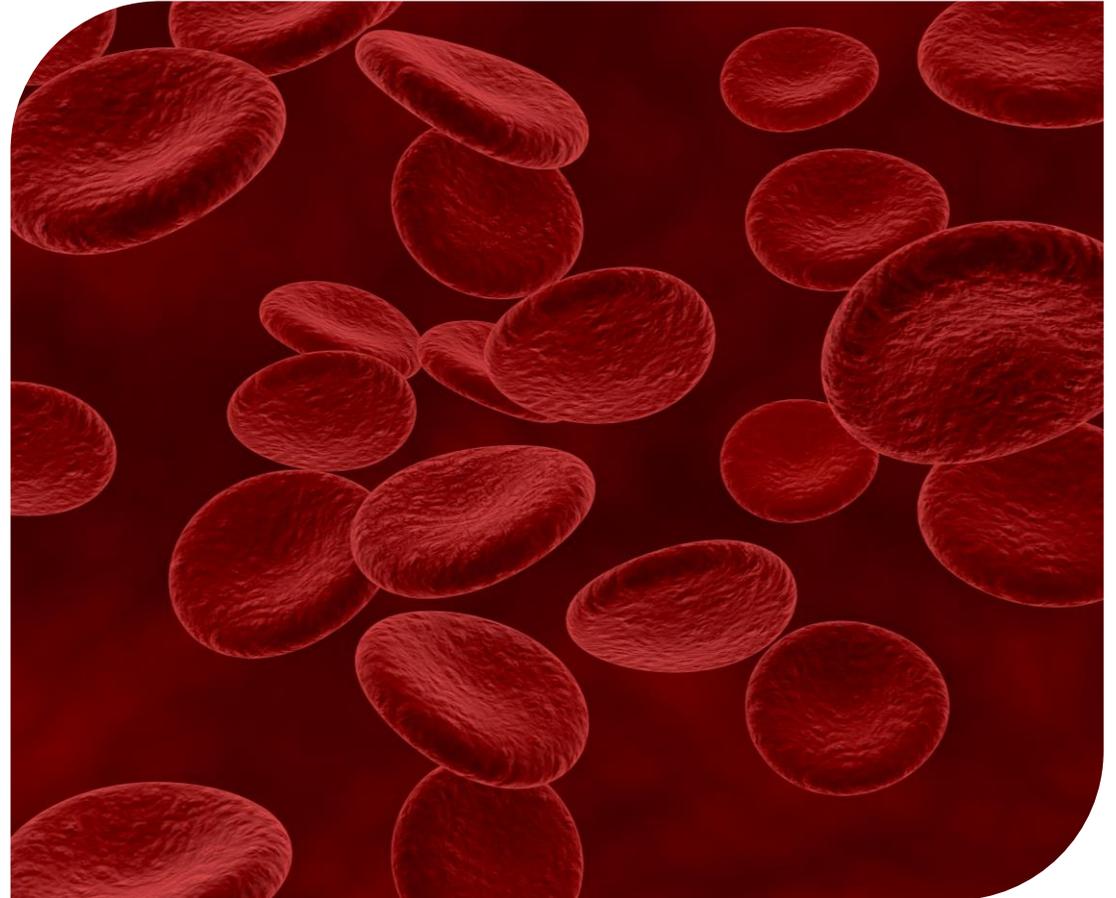
Licensed Technologies: Opportunities In Multiomics

Multi Cancer early detection

- Improving treatment success
- Reducing treatment costs
- Enhancing quality of life

Partnership with Bio-Techne to drive impact

- Ground-breaking partnership between Bio-Techne and Luminex brings together the world's leading antibody, protein, and ELISA manufacturer and the world's leading platform for multiplex proteomics
- Together, we support the industry to rapidly develop accurate diagnostic solutions that **detect cancer earlier to improve patient outcomes and reduce the total cost of care**



Licensed Technologies: Markets Served



Diagnostics

Diagnostic kits

Transplant antibody

Transplant typing

Autoimmune

Cancer screening

Cancer risk evaluation

Therapy selection/monitoring

Disease determination

Multi-pathogen detection

High volume ID

Testing services

Specialty testing

POC testing



Life Science

Academic research

Protein analysis

Cancer research

Immunoassays

Drug discovery

Systems biology

Environmental

Neuroscience

Genetic analysis

Applied research

Food testing, inspection & certification

Agricultural biotechnology

Animal diagnostics

Veterinary vaccines



Biopharma

Biopharma discovery

Drug discovery

Biomarker screening

Vaccine discovery

Biopharma development

Drug development

Vaccine development

Biopharma bioprocess

Safety testing

Purification

QC

Physiochemical testing



Diasorin

Investor Day 2023
December 15, 2023

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